

## Message Text

CONFIDENTIAL

PAGE 01 STATE 045121  
ORIGIN AF-08

INFO OCT-01 IO-13 ISO-00 DHA-02 SP-02 AID-05 EB-08 NSC-05  
TRSE-00 SS-15 STR-04 OMB-01 CEA-01 CIAE-00 COME-00  
FRB-03 INR-07 NSAE-00 XMB-02 OPIC-03 LAB-04 SIL-01  
DODE-00 PM-04 H-01 L-03 PA-01 PRS-01 NSCE-00 SSO-00  
USIE-00 INRE-00 /095 R

DRAFTED BY AF/S:FGWISNER:DRP  
APPROVED BY AF:WBEDMONDSON  
-----012138 098975 /70

O 012117Z MAR 77  
FM SECSTATE WASHDC  
TO AMCONSUL CAPE TOWN IMMEDIATE  
INFO AMEMBASSY PRETORIA IMMEDIATE  
AMCONSUL JOHANNESBURG IMMEDIATE  
AMCONSUL DURBAN IMMEDIATE  
USMISSION USUN NEW YORK

C O N F I D E N T I A L STATE 045121

CAPE TOWN FOR EMBASSY

E.O. 11652: GDS

TAGS: PFOR, EINV, US, AF

SUBJECT: STATEMENT OF PRINCIPLES OF U.S. BUSINESSES IN  
SOUTH AFRICA

1. AMBASSADOR BOTHA INFORMED THE DEPARTMENT THAT HE  
RECEIVED LATE AFTERNOON, FEBRUARY 28, SENIOR OFFICERS  
FROM FORD, GM AND IBM, AS WELL AS REV. SULLIVAN. HE  
WAS GIVEN A COPY OF THE PRINCIPLES WHICH THESE COMPANIES  
AND A NUMBER OF OTHER MAJOR CORPORATIONS HAVE SIGNED.  
BOTHA DID NOT READ THE PRINCIPLES OR GIVE US A FULL LIST  
OF THE SIGNATORS. BOTHA SAID THAT HE WELCOMED RECEIVING  
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 045121

THE PRINCIPLES AND THE VISIT AS HE FELT HE COULD CAST  
THE PRINCIPLES IN THEIR PROPER FRAMEWORK SO THAT THEY  
COULD RECEIVE A FAVORABLE HEARING IN CAPE TOWN. HE  
ADDED THAT HE AND THE COMPANY REPRESENTATIVES AGREED  
TO "LOW KEY" PRESS COMMENTS ON THE SUBJECT.

2. SHORTLY AFTER MEETING WITH AMBASSADOR BOTHA,

REV. SULLIVAN CALLED UPON ASSISTANT SECRETARY SCHAUFELLE TO HAND HIM A COPY OF THE PRINCIPLES.

THE STATEMENT OF PRINCIPLES READS AS FOLLOWS:

QUOTE--

A. NON-SEGREGATION OF THE RACES IN ALL EATING, COMFORT, AND WORK FACILITIES.

B. EQUAL AND FAIR EMPLOYMENT PRACTICES FOR ALL EMPLOYEES.

C. EQUAL PAY FOR ALL EMPLOYEES DOING EQUAL OR COMPARABLE WORK FOR THE SAME PERIOD OF TIME.

D. INITIATION OF AND DEVELOPMENT OF TRAINING PROGRAMS THAT WILL PREPARE, IN SUBSTANTIAL NUMBERS, BLACKS AND OTHER NON-WHITES FOR SUPERVISORY, ADMINISTRATIVE, CLERICAL, AND TECHNICAL JOBS.

E. INCREASING THE NUMBER OF BLACKS AND OTHER NON-WHITES IN MANAGEMENT AND SUPERVISORY POSITIONS.

F. IMPROVING THE QUALITY OF EMPLOYEES' LIVES OUTSIDE THE WORK ENVIRONMENT IN SUCH AREAS AS HOUSING, TRANSPORTATION, SCHOOLING, RECREATION, AND HEALTH FACILITIES.

WE AGREE TO FURTHER IMPLEMENT THESE PRINCIPLES. WHERE IMPLEMENTATION REQUIRES A MODIFICATION OF EXISTING SOUTH AFRICAN WORKING CONDITIONS, WE WILL SEEK SUCH MODIFICATION THROUGH APPROPRIATE CHANNELS.

CONFIDENTIAL

CONFIDENTIAL

PAGE 03 STATE 045121

WE BELIEVE THAT THE IMPLEMENTATION OF THE FOREGOING PRINCIPLES IS CONSISTENT WITH RESPECT FOR HUMAN DIGNITY AND WILL CONTRIBUTE GREATLY TO THE GENERAL WELFARE OF ALL THE PEOPLE OF THE REPUBLIC OF SOUTH AFRICA. --UNQUOTE

SULLIVAN STATED THAT THE FOLLOWING COMPANIES HAD ANNOUNCED THEIR SUPPORT FOR THE PRINCIPLES: AMERICAN CYANAMIDE, CALTEX, CITICORP, FORD, GM, IBM, INTERNATIONAL HARVESTER, 3M, MOBIL, OTIS ELEVATOR, AND UNION CARBIDE.

3. BOTHA REPORTED THAT HE HAD ASKED AND THE COMPANY REPRESENTATIVES HAD AGREED TO INSERT THE EXPRESSION "WORKING CONDITIONS" IN THE SEVENTH PARAGRAPH IN PLACE OF PHRASE "LAWS AND CUSTOMS".

4. REV. SULLIVAN MET WITH THE SECRETARY ON FEBRUARY 9 AND ON FEBRUARY 23. ON THE 23RD, SULLIVAN WAS ACCOMPANIED BY THE FOLLOWING: FRANK T. CARY, CHAIRMAN, IBM;

THOMAS A. MURPHY, CHAIRMAN, GENERAL MOTORS; ROBERT GALVIN,  
CHAIRMAN, MOTOROLA; WILLIAM P. TAVOULARES, PRESIDENT,  
MOBIL OIL, AND WAYNE FREDERICKS, VICE PRESIDENT, FORD MOTOR  
COMPANY.  
VANCE

CONFIDENTIAL

NNN

CONFIDENTIAL

PAGE 01 STATE 045121  
ORIGIN AF-03

INFO OCT-01 ISO-00 /004 R

66011

DRAFTED BY: AF/S:WFEATON:TK

APPROVED BY: AF/S:DKEOGH

-----270719Z 000407 /12

R 252245Z MAR 77

FM SECSTATE WASHDC

TO AMEMBASSY LONDON

C O N F I D E N T I A L STATE 045121

FOLLOWING TEL SENT ACTION CAPE TOWN INFO PRETORIA, JOHANNESBURG,  
DURBAN, USUN NEW YORK FROM STATE MARCH 01:

QUOTE C O N F I D E N T I A L STATE 045121

CAPE TOWN FOR EMBASSY

E.O. 11652: GDS

TAGS: PFOR, EINV, US, AF

SUBJECT: STATEMENT OF PRINCIPLES OF U.S. BUSINESSES IN  
SOUTH AFRICA

1. AMBASSADOR BOTHA INFORMED THE DEPARTMENT THAT HE  
RECEIVED LATE AFTERNOON, FEBRUARY 28, SENIOR OFFICERS  
FROM FORD, GM AND IBM, AS WELL AS REV. SULLIVAN. HE  
WAS GIVEN A COPY OF THE PRINCIPLES WHICH THESE COMPANIES  
AND A NUMBER OF OTHER MAJOR CORPORATIONS HAVE SIGNED.  
BOTHA DID NOT READ THE PRINCIPLES OR GIVE US A FULL LIST  
OF THE SIGNATORS. BOTHA SAID THAT HE WELCOMED RECEIVING  
THE PRINCIPLES AND THE VISIT AS HE FELT HE COULD CAST  
THE PRINCIPLES IN THEIR PROPER FRAMEWORK SO THAT THEY

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 045121

COULD RECEIVE A FAVORABLE HEARING IN CAPE TOWN. HE  
ADDED THAT HE AND THE COMPANY REPRESENTATIVES AGREED  
TO "LOW KEY" PRESS COMMENTS ON THE SUBJECT.

2. SHORTLY AFTER MEETING WITH AMBASSADOR BOTHA,  
REV. SULLIVAN CALLED UPON ASSISTANT SECRETARY SCHAUFELLE  
TO HAND HIM A COPY OF THE PRINCIPLES.

THE STATEMENT OF PRINCIPLES READS AS FOLLOWS:

QUOTE--

A. NON-SEGREGATION OF THE RACES IN ALL EATING, COMFORT,  
AND WORK FACILITIES.

B. EQUAL AND FAIR EMPLOYMENT PRACTICES FOR ALL  
EMPLOYEES.

C. EQUAL PAY FOR ALL EMPLOYEES DOING EQUAL OR COMPARABLE  
WORK FOR THE SAME PERIOD OF TIME.

D. INITIATION OF AND DEVELOPMENT OF TRAINING PROGRAMS  
THAT WILL PREPARE, IN SUBSTANTIAL NUMBERS, BLACKS AND  
OTHER NON-WHITES FOR SUPERVISORY, ADMINISTRATIVE,  
CLERICAL, AND TECHNICAL JOBS.

E. INCREASING THE NUMBER OF BLACKS AND OTHER NON-WHITES  
IN MANAGEMENT AND SUPERVISORY POSITIONS.

F. IMPROVING THE QUALITY OF EMPLOYEES' LIVES OUTSIDE THE  
WORK ENVIRONMENT IN SUCH AREAS AS HOUSING, TRANSPORTATION,  
SCHOOLING, RECREATION, AND HEALTH FACILITIES.

WE AGREE TO FURTHER IMPLEMENT THESE PRINCIPLES. WHERE  
IMPLEMENTATION REQUIRES A MODIFICATION OF EXISTING SOUTH  
AFRICAN WORKING CONDITIONS, WE WILL SEEK SUCH MODIFICATION  
THROUGH APPROPRIATE CHANNELS.

WE BELIEVE THAT THE IMPLEMENTATION OF THE FOREGOING  
CONFIDENTIAL

CONFIDENTIAL

PAGE 03 STATE 045121

PRINCIPLES IS CONSISTENT WITH RESPECT FOR HUMAN DIGNITY  
AND WILL CONTRIBUTE GREATLY TO THE GENERAL WELFARE OF ALL  
THE PEOPLE OF THE REPUBLIC OF SOUTH AFRICA. --UNQUOTE

SULLIVAN STATED THAT THE FOLLOWING COMPANIES HAD ANNOUNCED  
THEIR SUPPORT FOR THE PRINCIPLES: AMERICAN CYANIMIDE,

CALTEX, CITICORP, FORD, GM, IBM, INTERNATIONAL HARVESTER,  
3M, MOBIL, OTIS ELEVATOR, AND UNION CARBIDE.

3. BOTHA REPORTED THAT HE HAD ASKED AND THE COMPANY  
REPRESENTATIVES HAD AGREED TO INSERT THE EXPRESSION  
"WORKING CONDITIONS" IN THE SEVENTH PARAGRAPH IN PLACE  
OF PHRASE "LAWS AND CUSTOMS".

4. REV. SULLIVAN MET WITH THE SECRETARY ON FEBRUARY 9  
AND ON FEBRUARY 23. ON THE 23RD, SULLIVAN WAS ACCOMPANIED  
BY THE FOLLOWING: FRANK T. CARY, CHAIRMAN, IBM;  
THOMAS A. MURPHY, CHAIRMAN, GENERAL MOTORS; ROBERT GALVIN,  
CHAIRMAN, MOTOROLA; WILLIAM P. TAVOULARES, PRESIDENT,  
MOBIL OIL, AND WAYNE FREDERICKS, VICE PRESIDENT, FORD MOTOR  
COMPANY. VANCE UNQUOTE VANCE

CONFIDENTIAL

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AGREEMENTS, APARTHEID, BUSINESS FIRMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 01-Mar-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE045121  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** FGWISNER:DRP  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770070-0866  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t197703104/aaaadnxs.tel  
**Line Count:** 239  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 6c8212ad-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN AF  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 5  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 08-Feb-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2947918  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** STATEMENT OF PRINCIPLES OF U.S. BUSINESSES IN SOUTH AFRICA  
**TAGS:** PFOR, EINV, US, AF  
**To:** CAPE TOWN  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/6c8212ad-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009